To: Chris Scott, Chairman
Vineyard Youth Tennis - Board of Directors

Vineyard Family Tennis (VFT) is a group comprised of local tennis professionals along with local tennis enthusiasts.

We recognize the success of Vineyard Youth Tennis and the positive presence the program has been in our community. Without the generosity of Gerry DeBlois, many current and former VYT students may never have had the opportunity to learn the game of tennis. Furthermore, many parents of VYT students may never have been influenced to take-up the game.

There is also a strong belief (among many island tennis players) that there is a need for an indoor tennis facility which offers soft (har-tru) courts. It has also been widely expressed that a winter tennis facility offering a full array of organized programming for adults is needed.

VFT is proposing a collaboration with Vineyard Youth Tennis which could create a path for a long-term, sustainable plan for the future growth and enjoyment of tennis at the facility.

With the modification of the current permit provisions...

- 1. Removal of current age limit allowing all community members to use the facility
- 2. Instituting a fee for instruction and court time

VFT is prepared to help continue the operation of the youth tennis program and to develop an adult tennis program which meets the needs of a growing tennis population. Youth tennis programming costs are paid through the nominal youth instruction fees along with

fundraising and local support. Annual operating costs for the facility are met with adult tennis income and private contributions.

## **Youth Tennis Program**

VFT proposes to operate the youth tennis program under the following guidelines.

- Provide professional instruction and supervision in a safe, positive environment
- Exclusive use of courts Monday-Friday 2:30-5:30PM Sept-June
- Exclusive use of courts specified weekend hours (based on current usage)
- Exclusive specified summer hours (based on current summer usage)
- Continuation of current "session based" programs
- Nominal Fee charged per student (suggested \$10)
- Free 1<sup>st</sup> session to all new students in the program
- Free/assistance to any child needing wishing to participate
- Introduction of Pee Wee program (4 and 5 year olds)
- Junior open court time
- New interactive website with online registration
- Provide all necessary support staff

## **Adult Tennis Program**

VFT proposes to operate the adult tennis program under the following guidelines.

- Adult Tennis Membership
- Open Court Time
- Contract Court Time
- Private and group instruction
- Variety of organized activities including round robins, mixers and tournaments
- "Learn to Play" programs for new players
- Interactive website with online registration
- Provide all necessary support staff

## Infrastructure

VFT proposes to work with VYT to replace the bubble, mechanicals, doors, lighting and all other necessary components

Maintenance of the tennis courts, bubble (and its systems), along with the clubhouse and grounds would be maintained by VFT.

Suggested improvements:

Translucent sky light roof
Improved HVAC and dehumidification systems
L.E.D lighting system
Advanced warning system (smart bubble) deflate inclement weather notification system

## **Operating Costs**

 $\mathcal{G}_{\lambda}(P) = C_{\lambda} \cdot \mathcal{G}_{\lambda}$ 

A five-year plan to cover the operating costs of the facility will be comprised of the following

Adult Memberships
Contract Time
Open Court Time
Instructional Fees
Private Contributions
Local Sponsors