


**From:** Xerxes Agassi xerxes@delanoandco.com 

**Subject:** Re: Shutters/Stairs - 4 State Road

**Date:** March 26, 2024 at 5:48 PM

**To:** Rich Saltzberg saltzberg@mvcommission.org

**Cc:** Pete McAndrews contact@uds-ltd.com, Dan contact@uds-ltd.com, Adam Turner turner@mvcommission.org, Lucy Morrison morrison@mvcommission.org, Delano & Co elena@delanoandco.com

XA

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Rich,

Per request please find the brochure of Atlantic Premium Shutters attached - They are pricey and considered to be the 'Rolls Royce' of the category and commonly specified by the top builders and architects on island. Our subcontractor, Unique Shutter Solutions, has installed these on over 50 properties on island including most of the captain homes found on North and South Water Street in Edgartown - They can provide addresses around the island should any commissioners want to see them in person. Architects and builders who typically specify them on island builds include, Patrick Ahearn, Chuck Sullivan, Waterfront Builders, Rosbeck Builders etc. Please feel free to connect with Dan or Peter at Unique Shutter Solutions to confirm the above (they are in copy) and should you want a list of addresses where they have done installations on island I am sure they would be happy to provide them. They can be fabricated in any color - we propose satin black. They are functional. The quality of the composite material they are made from, make them indistinguishable from wood once painted. Most builders and architects on island typically don't specify wooden shutters any longer as they are prone to rotting.

With regard to the Stairs/Entrance design - We will work on some alternatives design ideas / sketches which we can review on our meeting on April 4th.

Can you kindly send us the meeting details when possible. Please let me know if you have any additional questions or if I can be of any further assistance.

Kind Regards,

Xerxes Agassi

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On Mar 25, 2024, at 9:36 AM, Rich Saltzberg <saltzberg@mvcommission.org> wrote:

Good Morning:

Could you tell me what the color of the shutters will be, what they will be made of also? Can you also tell me what the color of any trim will be?

Thanks.

**Rich Saltzberg**  
Martha's Vineyard Commission  
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