

Hartzband Property Management

POBox 1438
West Tisbury. MA
02575
508-415-4239

To whom it may concern,

My name is Jon Hartzband, I have been a real estate broker on MV for the last 18 years and owner of Hartzband Property Management since 2007. I have lived on Martha's Vineyard for 27 years and have been a resident of West Tisbury for the last 12 years.

I was contracted back in 2021 by Vineyard Wind to support their housing efforts on the island. They reached out to me knowing that housing availability on Martha's Vineyard was important and wanted to ensure they had local support and guidance in navigating the local housing market.

Since working with them, I have regularly provided information on the current market on the island including housing availability, rental prices, purchase prices, and possibilities of new developments.

Vineyard Wind has shared with me their goals of hiring local and I have seen their firsthand efforts in working with the Martha's Vineyard community. Vineyard Wind however recognizes that the need to address housing is a priority for the success of the businesses, a smooth operation and employee retention. I have worked closely with Vineyard Wind in understanding Project employee's needs.

Vineyard Wind has already received promising interest from local developers and homeowners reaching out directly to them who would like to rent their homes out. Many of these contacts currently take part in the seasonal rental game of Airbnb or some other rental platform and are very interested in the long-term financial security and year-round lease with Vineyard Wind or their contractors. I help connect with these developers and property owners to better understand what they have available and whether it is a viable option for employee housing.

A recent housing accomplishment that I supported Vineyard Wind on was the signing of an option lease agreement with a local developer on a property in Vineyard Haven. I used my knowledge of local market rates to help the developer and Vineyard Wind reach fair and affordable rental terms and conditions. This initial option lease set a foundation for how future negotiations with property owners may go. Now, I am actively engaged with a few different property owners and defining next steps to move forward with their homes being that they meet Vineyard Wind's housing needs as their project nears operating.

Best Regards,



Jon Hartzband
Broker # 9506369