



SmartFlower Solar, LLC | 20 Park Plaza, Ste 1101 | Boston, MA 02116 | +1 617-918-7000

June 29, 2020

Tad,

We look forward to working with you on your Meeting House Place development in Martha's Vineyard. Below we have included the estimated Smartflower production data for this development:

Projected SmartFlower Production Data: 5,065 kWh/year
Nominal PV Power: 2.5 kWp (STC)

This production model is based on actual energy production of a unit currently installed at the Black Falcon Terminal located in Boston, MA and a PV Watts report for Edgartown, MA which provides a valid estimate of power production for a Smartflower in this area taking into account seasonal and yearly variations in solar energy production. We feel confident the Smartflowers located at Meeting House Place will achieve this production value.

Regards,

A handwritten signature in black ink, appearing to read "Jay Conroy".

Jay Conroy
Director of Project Development
Smartflower
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